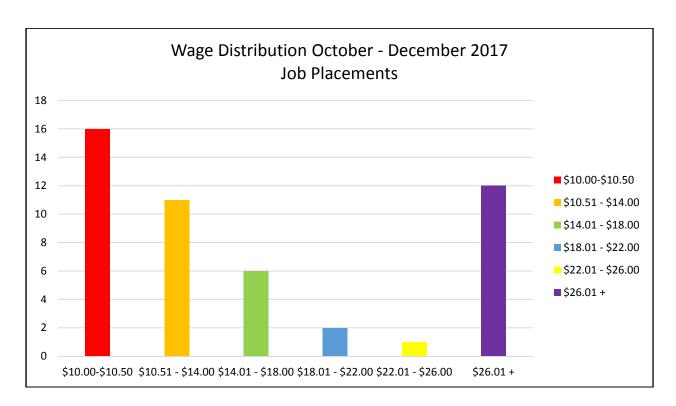
TO: Executive Committee	DATE:	01/08/18
FROM: Workforce Investment Staff		For Action
	X	For Information
	X	For Discussion

SUBJECT: Business Activity – 2nd Quarter Update

PROPOSED MOTION (S): For Information & Discussion.

DISCUSSION: Report will show our business outreach activity and results accomplished by our Business Service Team during October to December 2017.

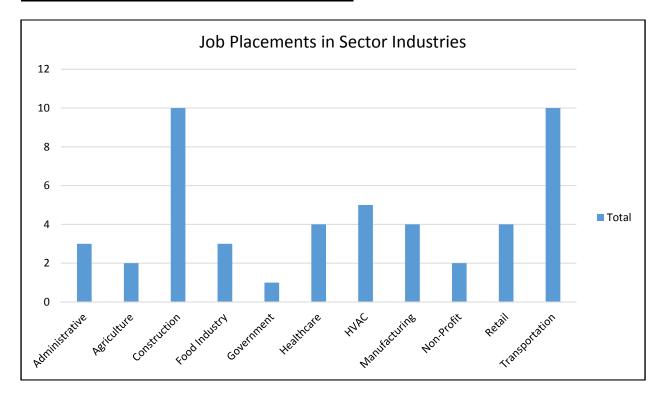
Wage Information w/ Job Placements



Note: Some December placements were not accounted for. Once more information is confirmed, the charts will be updated.

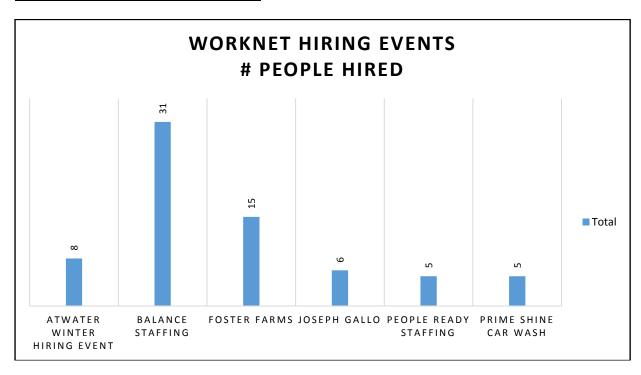
Placements are combined totals from On-the-Job Training (OJT), Expanded Subsidized Employment (ESE), and Worknet staff services. **The total confirmed for placements were 48.**

Business Assistance – Sector Industry Assistance



Note: Total of 48 individuals were placed and confirmed employment in the following industries shown above.

Job Fairs October - December 2017



Analysis of Assistance Benefits VS. Minimum Wage

• All data reflects a single parent with two dependent children as a typical household receiving assistance.

Total Value of A	Annual Welfare Benefits									Total Value of Minimum Wage		0	
Rank	Jurisdiction	TANF (S)	SNAP (\$)	111161	Medicald (\$)	AUG (C)	LIHEAP (\$)	TEC 4 D (6)	T-1-1 (6)				
Kank	purisalitation	TANF (5)	SNAP (\$)	Housing (\$)	Medicaid (\$)	WIC (\$)	LIHEAP (\$)	TEFAP (5)	Total (\$)	Total Compensation Analysis			
1	Hawaii	7,632	8,827	23,798	6,776	1,289	553	300	49,175	Annual Wages	2,080 hours @ \$10.50	\$21,840	
2	District of Columbia	5,136	6,081	21,775	8,136	1,071	600	300	43,099	Time Off Benefits	Value	% of Salary	
3	Massachusetts	7,416	6,247	17,203	9,920	979	450	300	42,515	Vacation Days (7)	\$588	2.69%	
4	Connecticut	6,804	6,312	14,243	9,175	1,253	675	300	38,761	Paid holidays (0)	\$0	0%	
5	New Jersey	5,088	6,145	17,428	8,153	1,265	348	300	38,728	Personal days (5)	\$420	1.92%	
6	Rhode Island	6,648	6,249	12,702	11,302	1,156	275	300	38,632	Break minutes per day (20)	\$910	4.17%	
7	New York	8,292	5,251	12,044	10,464	1,309	344	300	38,004	Total time off (included in your wages)	\$1,918	8.78%	
8	Vermont	7,980	4,999	13,083	9,988	1,154	200	300	37,705		# 1901.00 * 0.000 *00	*. 30 32.1007	
9	New Hampshire	7,500	4,837	13,296	10,044	825	358	300	37,160				
10	Maryland	6,780	5,881	13,056	7,884	1,320	450	300	35,672				
11	California	8,676	4,994	14,821	4,459	1,170	868	300	35,287	Social Security and Medicare	\$1,671	7.65%	
12	Wyoming	6,924	6,312	9,044	9,612	799	128	300	33,119	Worker's compensation	\$328	1.50%	
13	Oregon	5,652	6,312	10,701	7,452	957	300	300	31,674	Unemployment benefits	\$250	1.14%	
14	Minnesota	6,384	6,247	8,207	9,000	1,041	424	300	31,603				
15	Nevada	4,596	6,312	12,475	6,455	908	363	300	31,409	Insurance Benefits			
										(coverage through Medi-Cal based on income)			
										Medical	\$0	0%	
ANNUAL TOTAL	\$35,287									Life	\$0	0%	
THITOTE TO THE	\$33,207									Disability	\$0	0%	
Hourly Wage										Dental	\$0	0%	
(break even)	\$16.97									Supplemental	\$0	0%	
TOTAL W/O Housing Asst.	\$20,466									Other	\$0	0%	
Wage W/O	\$2U,400									Total paid by employer in addition to salary	\$2,249.00	10.29%	
Housing Asst.	\$9.84									Total value of salary paid by employer	\$24,089.00		

- Approximately only 11% of Californian beneficiaries receive full housing assistance.
- Californians receiving minimum wage would still receive aid to cover health insurance costs.
- The results below show an estimated family budget based on the affordability of a modest standard of living in Merced County for a single parent with two children.
- Work hours are defined as full-time (2,080 hours per year).

Merced County Self-Sufficiency Standard	
Expense Type	Monthly Cost
Housing	\$795
Child Care	\$820
Food	\$621
Transportation	\$301
Health Care	\$439
Miscellaneous	\$298
Taxes	\$428
Earned Income Tax Credit	(\$43)
Child Care Tax Credit	(\$110)
Child Tax Credit	(\$167)
Emergency Savings Fund	
Monthly Contribution	\$117
Self-Sufficiency Wage	
Annually	\$40,572.00
Monthly	\$3,381.00
Hourly Per Adult	\$19.21

	County Characteristics	Households 1	Percentages 1					
				Below SSS			Below SSS	
		Below Poverty	Below SSS	Above Poverty			Above Poverty	
	All	11,818	23,600	11,782	23.20%	46.40%	23.20%	
	With Children	7,789	17,278	9,489	25.10%	55.70%	30.60%	
_	Without Children	4,029	6,322	2,293	20.30%	31.90%	11.60%	

¹ Excludes seniors and persons with disabilities

Sources

- Michael Tanner and Charles Hughes, "The Work Versus Welfare Trade-off: 2013 An Analysis of the Total Level of Welfare Benefits by State," Cato Institute Policy Analysis.
- http://www.calcxml.com/calculators/total-compensation
- https://insightcced.org/tools-metrics/self-sufficiency-standard-tool-for-california
- http://www.basiceconomicsecurity.org/best/families.aspx