

**TO: Workforce Development Board**

**DATE: 04/13/17**

**FROM: WDB Staff**

**For Action**

**For Information**

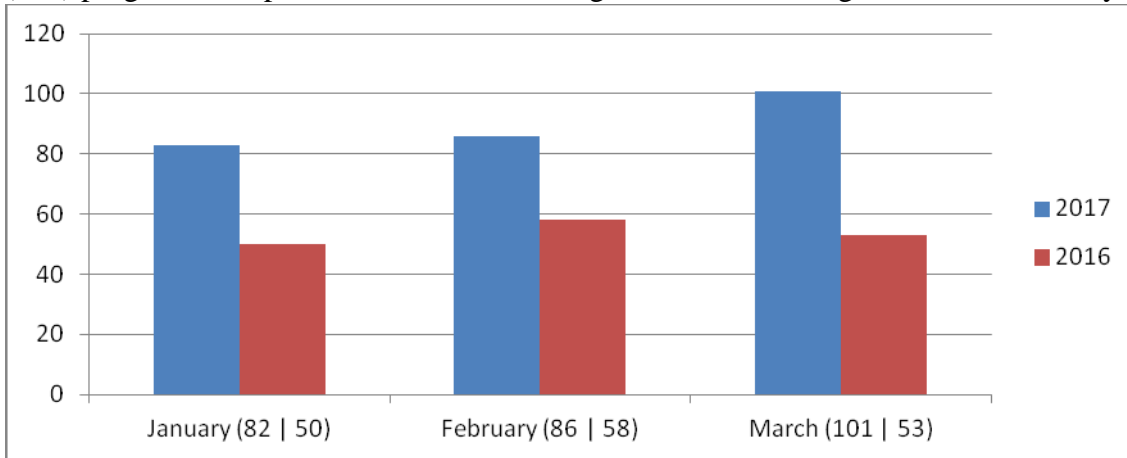
**For Discussion**

**SUBJECT: Business Activity for 3rd Quarter - January to March 2017.**

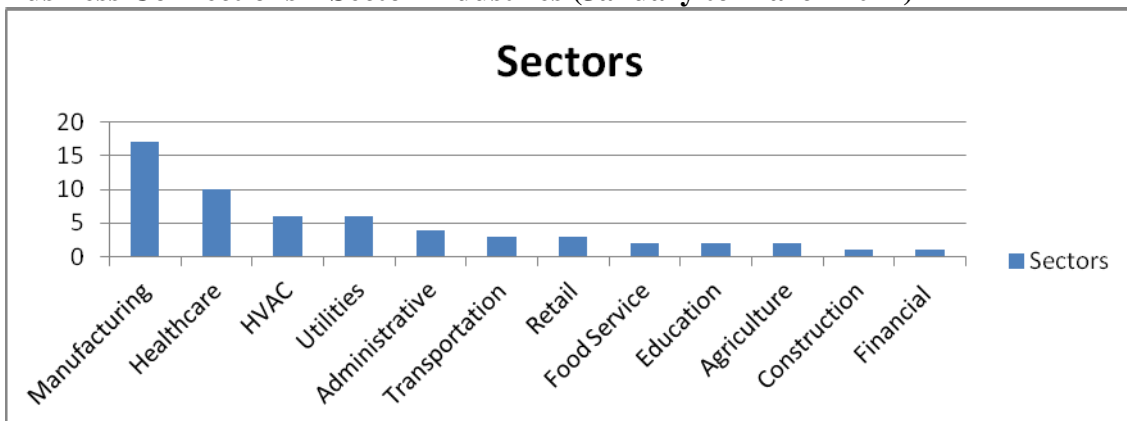
**PROPOSED MOTION (S): For Information Only & Discussion.**

**DISCUSSION:** The information below displays our Business Service activity report for the months of January, February, and March of 2017.

**Business Outreach-** Business Services reached out to businesses promoting both Worknet Services and our Human Services Agency (HSA) programs to employers. Business outreach has increased as our second business service representative concentrates with our Expanded Subsidized Employment (ESE) and Job Skills Placement (JSP) programs and promotes to small and large businesses throughout Merced County.

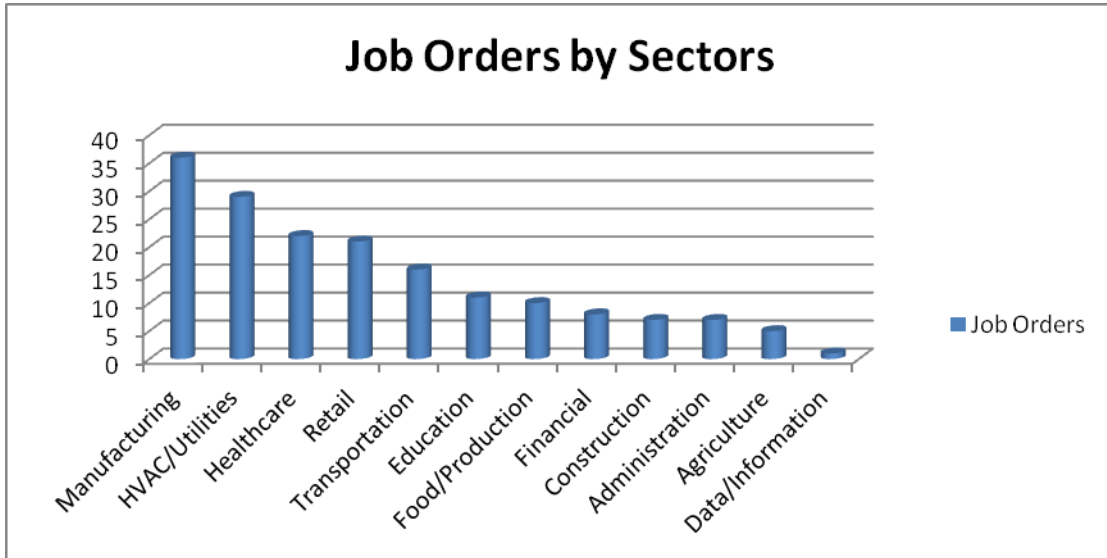


**Business Connections – Sector Industries (January to March 2017)**



Total business connections for the months of January to March is **57** in partnership.

**Job Orders – January to March 2017 \*\*Report\*\***



Total job orders secured by our Business Service Team were **173**. These job orders are shared with all of our partners, and some job orders have been entered in CalJOBS per employer request.

**Jobs Reported – Worknet Staff**

All jobs reported by our Employment & Training Specialist, and our Business Service Team.

January 2017

Job	Company	Wage/HR
CNA	La Sierra Care Center	\$11.00
Maintenance Technician	Horisons Unlimited	\$10.00
Accounting Clerk	Garcia Brothers Trucking	\$14.00
Secretary	Planada School District	\$16.29
Construction Worker	Impact Modular Leasing, Inc.	\$14.00
Registered Nurse	Wagner Heights Nursing	\$33.50
Nutrition Aide	Anberry Rehab & Nursing	\$12.50
Electrician	Wong Electric, Inc.	\$20.00
Window Installer	ALCO General Contractor	\$10.50
Executive Director	Alpha Pregnancy Help Center	\$21.00
Service Technician (OJT)	Ace Air, Inc.	\$10.00
Receptionist/Clerk (OJT)	Center for Speech & Language	\$10.00

**\*\* Total hired & confirmed in January = 12**

February 2017

Job	Company	Wage/HR
Registered Nurse	Valley Childrens Healthcare	\$33.00
Truck Driver	DOT Transportation	\$26.44
HVAC Tech	Jim's Air Conditioning	\$15.00

Radiologist Tech	Mercy Medical Center	\$36.20
Shop Technician	Master Metal Product	\$18.00
Machine Operator	Merced Screw Products	\$11.00
Production Worker	Foster Farms	\$11.00
Office Clerk	Merced Co. Community Action	\$10.91
Machine Operator (OJT)	Merced Screw Products	\$10.50
Embroidery Tech (OJT)	The Hat Source	\$10.50

**\*\*Total hired & confirmed in February = 10**

March 2017

Job	Company	Wage/HR
Plumber (OJT)	Johnson Plumbing	\$10.50
Registered Nurse	Mercy Medical Center	\$44.00
Housekeeping Mgr.	Medical Center **Unknown	\$19.75
Radiologist	Mercy Medical Center	\$31.27
Truck Driver	Trans Valley Transport	\$13.00
Registered Nurse	Clovis Community Health	\$28.75
CNA	Anberry Transitional Care	\$11.10
Truck Driver	Swift Transportation	\$10.50
Registered Nurse	Mercy Medical Center	\$44.00
Technical Assistant	Ultimate Staffing	\$14.00
Garden Center	Home Depot	\$10.50
Office Manager	Liberty Tax Service	\$15.00
Chainman/Rodman	CA&NV Civil Engineers & Land	\$16.39

**\*\*Total hired & confirmed in March = 13 → Total hired for this quarter = 35**

**Business Services – Past/Upcoming Events:**

- Jan 17 – Business Engagement University/Bootcamp – Understanding Business needs.
- Jan 19 – Central Valley Rapid Response Roundtable – New tools to help businesses.
- Jan 31 – Roundtable meeting with Dole Manufacturing. Established partnership.
- Feb 7 – Geil Enterprise hiring event held at Worknet. Four hired confirmed.
- Feb 9 – Amie Marchini Senior Living hiring event at Worknet. Four hired confirmed.
- Feb 24 – United Staffing Associates (Fresno) hiring event at Worknet.
- Mar 7 – Job Fair at Atwater Memorial Building. Seven candidates confirmed hired.
- Mar 10 – Ingomar Packing roundtable meeting. Established connection w/ employer.
- Mar 15 – Dole Manufacturing gave Worknet a tour of their facility.
- Mar 21 – Foster Farms hiring event in Livingston. A total of 120 attended. Hired unconfirmed. Waiting for results.
- Apr 5 – Job Fair at Merced College. A total of 38 employers on site. No numbers at this time.
- Apr 19 – Ocean Beauty (Alaska) hiring event at the Human Services Agency.
- Apr 21 – Toma Tek (Firebaugh) hiring event at our Los Banos Worknet.
- Apr 26 – Two hiring events held the same day. Ingomar Packing hiring event held at our Los Banos Worknet & Dole Manufacturing hiring event held at their Atwater plant.
- May – Job Fair in Los Banos @ County Fairgrounds. Time & Date TBD.

**\*\*END OF REPORT\*\***