

**TO: Workforce Executive Committee**

**DATE: 11/06/2017**

**FROM: Workforce Investment Staff**

**For Action**

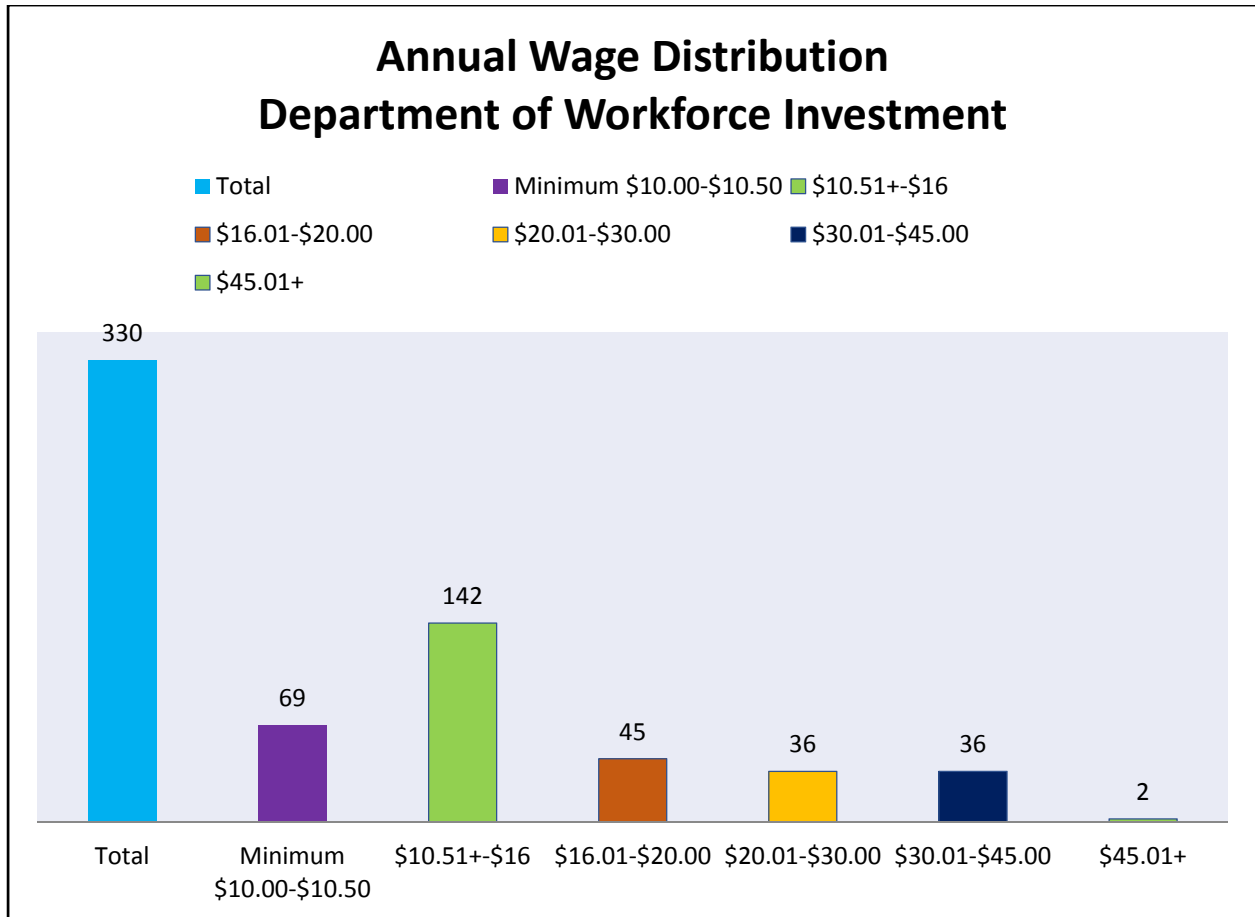
**For Information**

**For Discussion**

**SUBJECT: Business Service Activity Update (Annual Charts & October/November)**

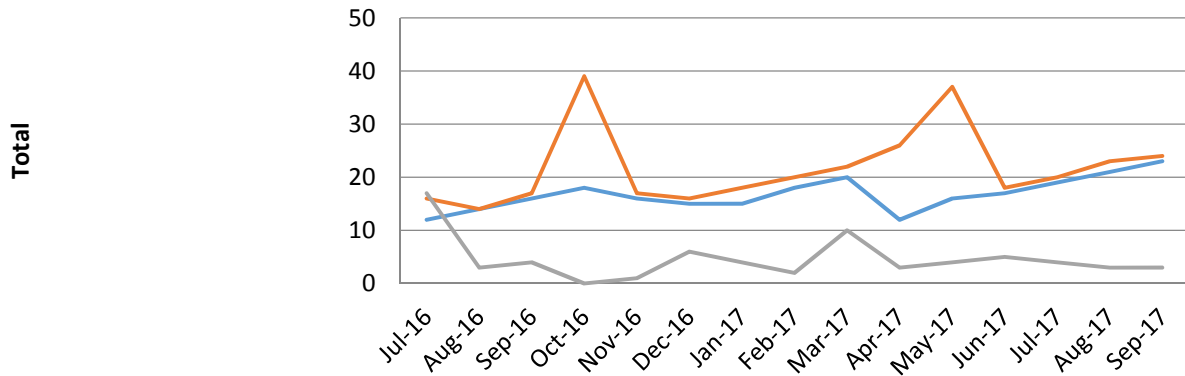
**PROPOSED MOTION (S): For Information & Discussion**

**DISCUSSION:** The information below displays Business Services activity report and outcomes for the months of July, August and September.



- Wage distribution reflects from July 2016 to September 2017
- Data chart will be updated each quarter
- Data only displays numbers from the Department of Workforce Investment.

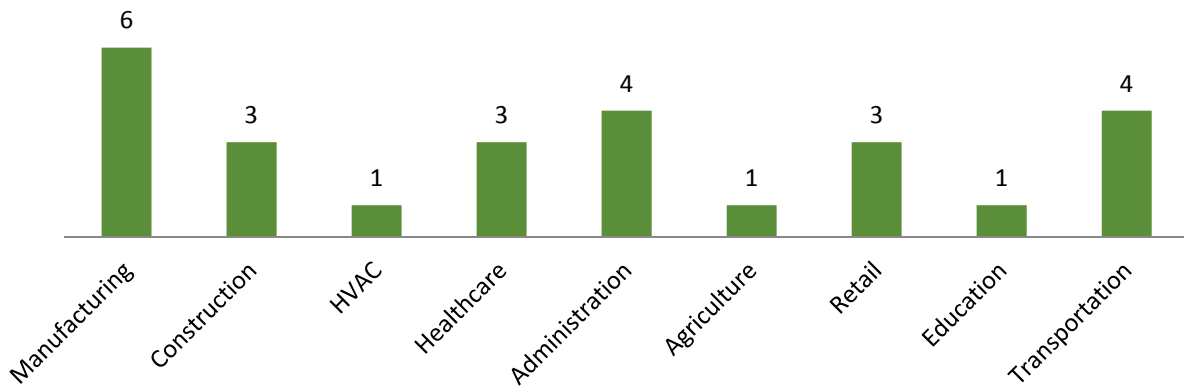
## Trend of Average Wages & # People Employed in Minimum Wage



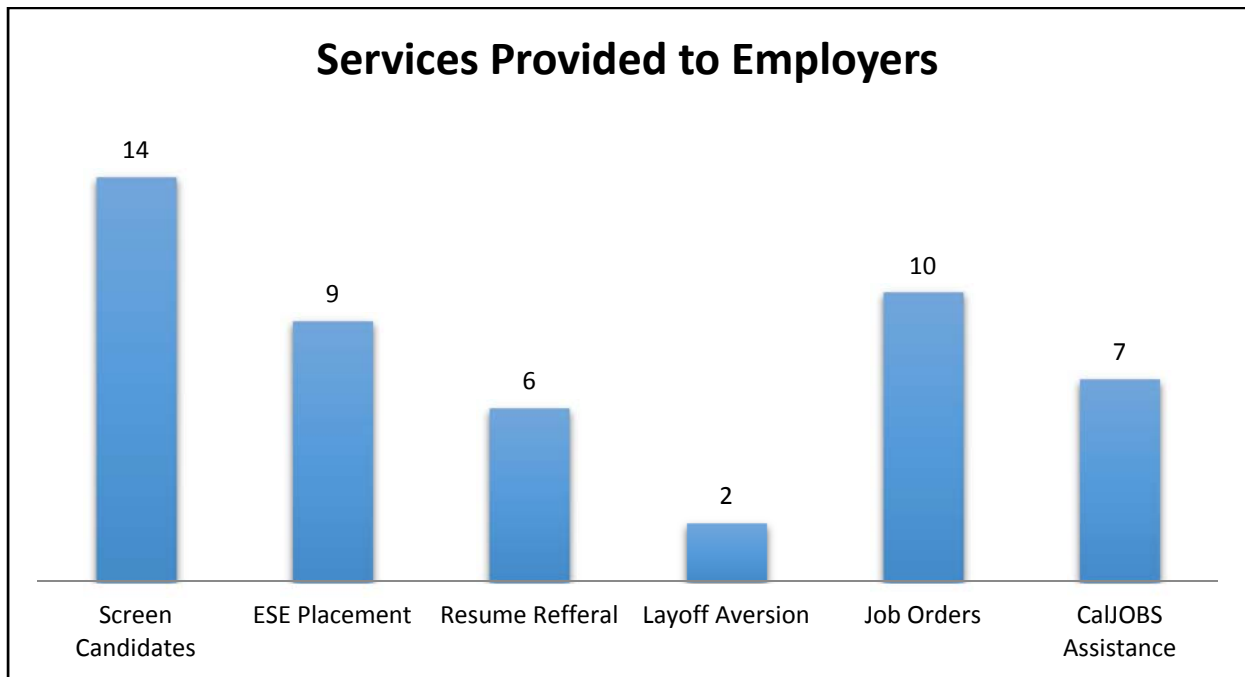
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17
— Overall Average Wage	12	14	16	18	16	15	15	18	20	12	16	17	19	21	23
— Avg. Wage not in Minimum Wage	16	14	17	39	17	16	18	20	22	26	37	18	20	23	24
— # People in Minimum Wage	17	3	4	0	1	6	4	2	10	3	4	5	4	3	3

- The gray line represents the # of people confirmed from our department in the minimum wage.
- The blue line represents the overall average wage recorded. This includes the minimum wage.
- The orange line represents the average wage without the minimum wage for a side-by-side comparison.

## Business Connection



Our business service unit connected with 26 businesses in the month of October. Our business service team provided multiple services to the employers to help their labor & business needs.



This chart reflects the 26 employers (Business Connection) for the month of October. Each category explains the number of times we provided services to an employer, and how we met their labor needs.

**Employers Served for October:**

Central Valley Trucking | Double D Towing | Joseph Gallo Farms | Johnson Electric | Ace Air, Inc. | San Luis Pump Company | Merced Screw Products | EJ Franks Construction | Ingomar Packing | Kagome | Fence Builders | Golden Valley Health Centers | Star Farm- Justi Smith | Snyder Industries | Todd Energy | Helen’s Day Care | Letty’s Tax Services | Legal Support Net | Amie Marchini Senior Care | 7-11 (Merced) | Cold Stone Creamery | Macky & Sons | Tires 4 Less | The Greater Chamber of Commerce | Lifeline Development | Rumin Auto Body

**Updates for November:**

November 3<sup>rd</sup> – Joseph Gallo Farms Hiring Event @ Child Support Building  
 November 8<sup>th</sup> & 9<sup>th</sup> – California Disability Employment Initiative  
 November 16<sup>th</sup> – Foster Farms Hiring Event (TBD) on location  
 November 17<sup>th</sup> – Prime Shine Car Wash Hiring Event (Los Banos) new business

\*\* End of Report \*\*