

**Workforce Development Board (WDB)
Executive Committee
Merced County Workforce Investment
1205 W. 18th Street
Merced, CA 95340
November 6, 2017, 7:30-8:30 a.m.
Meeting Agenda**



	Page
1. Call to Order/Roll Call.....	
2. Approval of Agenda.....	1
3. Public Opportunity to Speak.....	
4. Chair Comments	
5. Director Comments.....	
6. Action	
a. Approval/Modification of Draft Meeting Calendar.....	2
7. Reports	
a. Business Services.....	4
b. Fiscal Report.....	7
8. Next Meeting: 7:30 a.m., TBD	
Merced County Workforce Investment, 1205 W. 18 th Street, Merced 95340	
9. Adjourn	

TO: Executive Committee

DATE: 11/06/2017

FROM: Workforce Investment Staff

For Action

For Discussion

For Information

SUBJECT: Draft Workforce Development Board and Executive Committee Meeting Calendar

PROPOSED MOTION (S): Review the draft calendar and approve meetings for the next year with proposed changes as necessary.

DISCUSSION: There is one more regularly scheduled Workforce Development Board meeting currently calendared for December 14, 2017. There are no other Workforce Development Board or WDB Executive Committee meetings currently scheduled for 2018. This item is intended to solidify meeting dates for the next year.

ATTACHMENT(S): Draft Meeting Calendar

2018

JANUARY						
S	M	T	W	T	F	S
	(1)	2	3	4	5	6
7	8	9	10	11	12	13
14	(15)	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

FEBRUARY						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	(12)	13	14	15	16	17
18	(19)	20	21	22	23	24
25	26	27	28			

MARCH						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

APRIL						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

MAY						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	(28)	29	30	31		

JUNE						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

JULY						
S	M	T	W	T	F	S
1	2	3	(4)	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

AUGUST						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	


SEPTEMBER						
S	M	T	W	T	F	S
						1
2	(3)	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						


OCTOBER						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	(8)	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



NOVEMBER						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	(12)	13	14	15	16	17
18	19	20	21	(22)	(23)	24
25	26	27	28	29	30	

DECEMBER						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	(25)	26	27	28	29
30	31					

Notes:

 WDB: 02/08/18, 04/12/18, 06/14/18, 08/09/18, 10/11/18, 12/13/18

 WDB Exec Committee: 01/08/18, 03/05/18, 05/07/18, 07/02/18, 09/10/18, 11/05/18

 = Meeting Canceled  = County Holiday

WDB Meeting Time and Location: 3:30 PM, Merced County Child Support Services, 3368 North Highway 59, Suite I, Merced, CA 95340

WDB Executive Committee Meeting Time and Location: 7:30 AM, Merced County Department of Workforce Investment, 1205 W. 18th Street, Merced 95340

TO: Workforce Executive Committee

DATE: 11/06/2017

FROM: Workforce Investment Staff

For Action

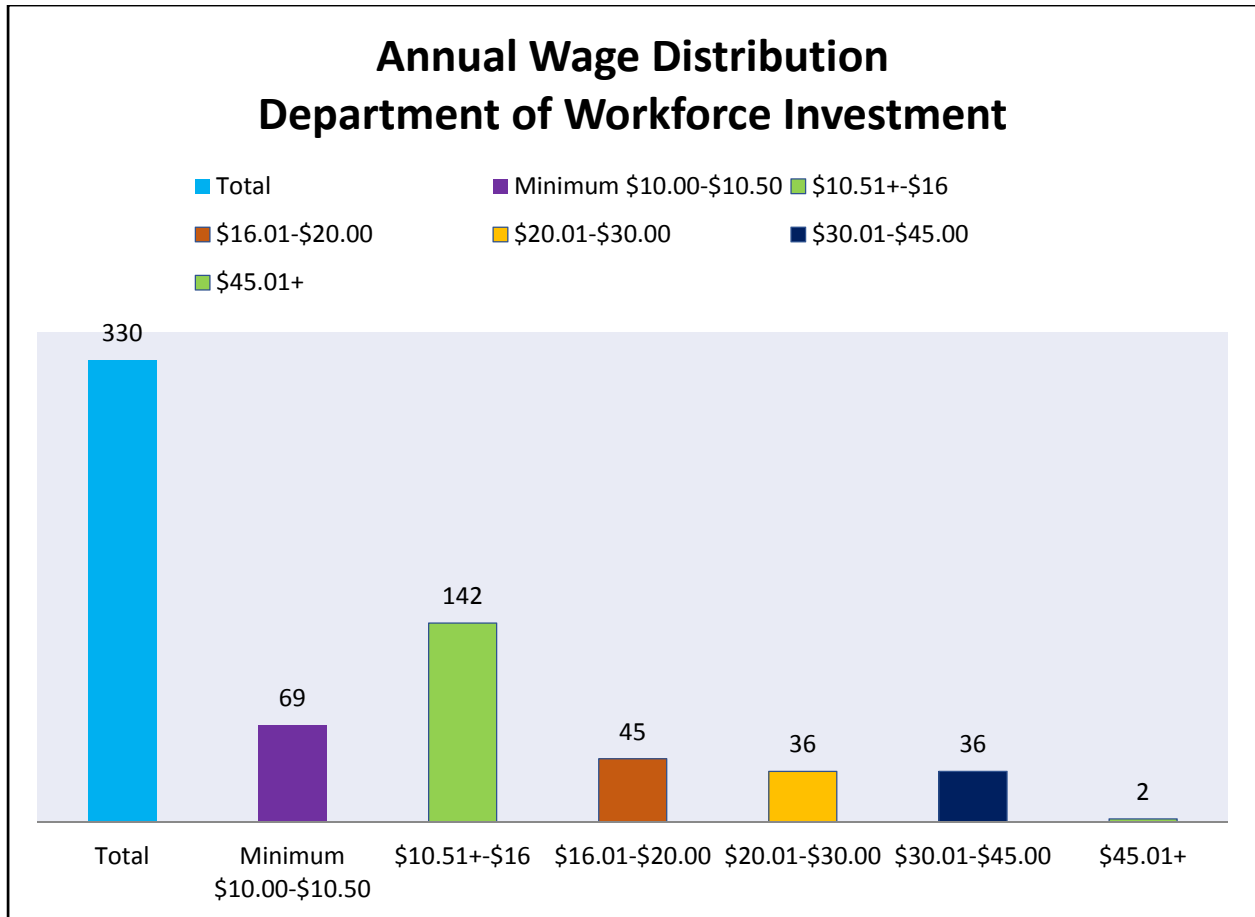
For Information

For Discussion

SUBJECT: Business Service Activity Update (Annual Charts & October/November)

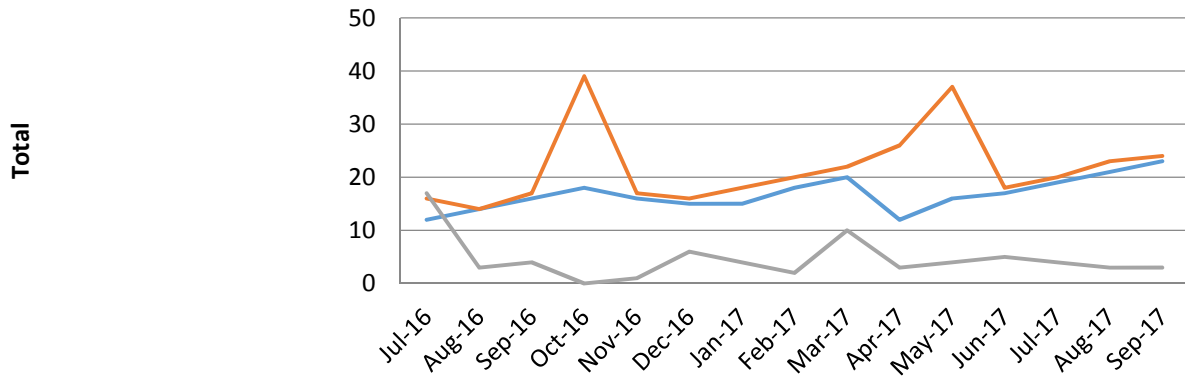
PROPOSED MOTION (S): For Information & Discussion

DISCUSSION: The information below displays Business Services activity report and outcomes for the months of July, August and September.



- Wage distribution reflects from July 2016 to September 2017
- Data chart will be updated each quarter
- Data only displays numbers from the Department of Workforce Investment.

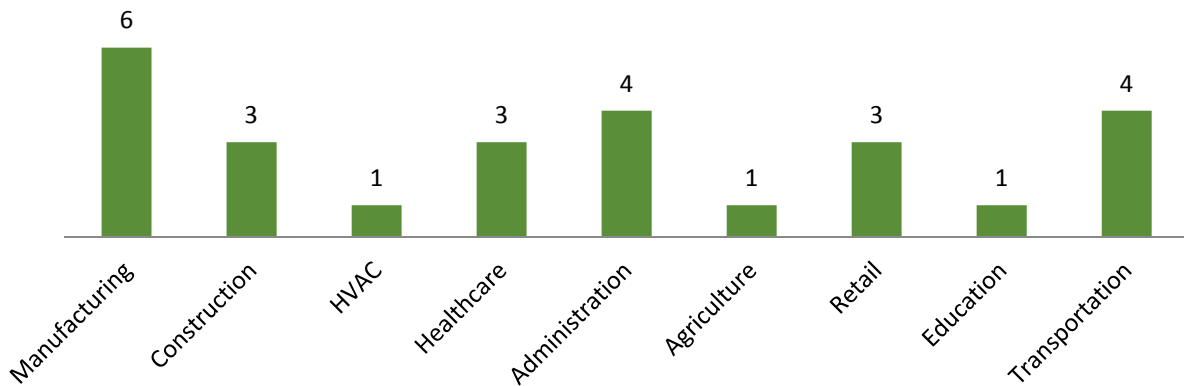
Trend of Average Wages & # People Employed in Minimum Wage



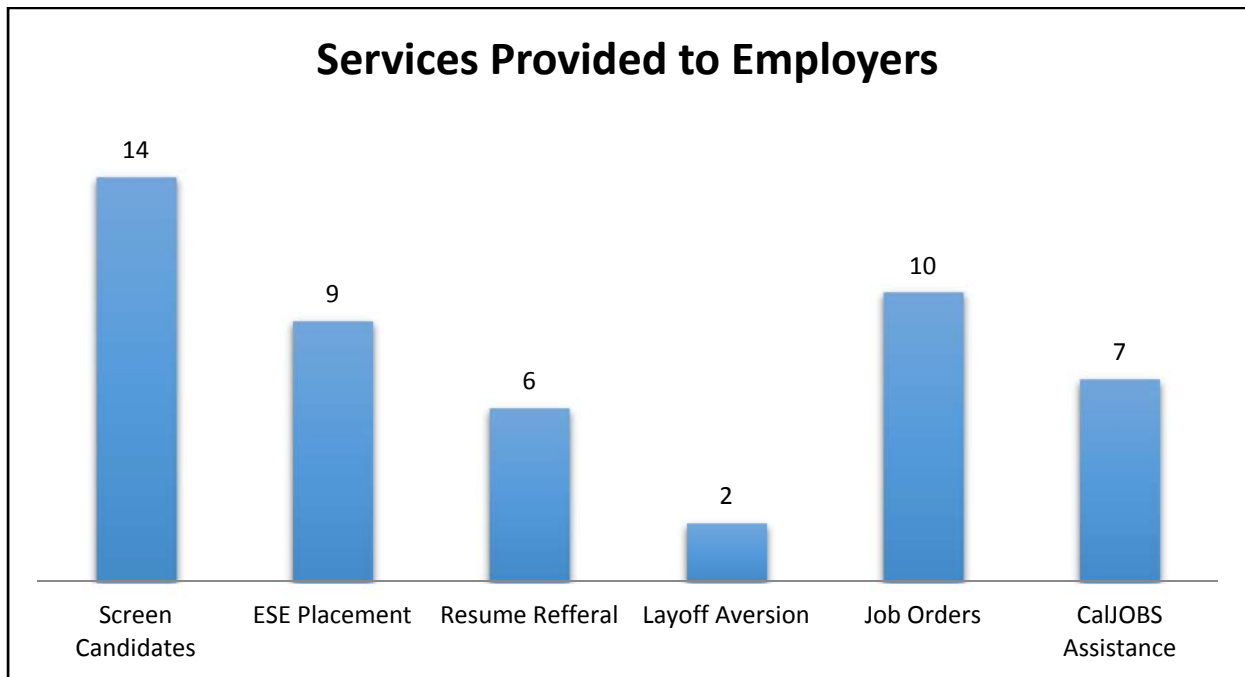
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17
— Overall Average Wage	12	14	16	18	16	15	15	18	20	12	16	17	19	21	23
— Avg. Wage not in Minimum Wage	16	14	17	39	17	16	18	20	22	26	37	18	20	23	24
— # People in Minimum Wage	17	3	4	0	1	6	4	2	10	3	4	5	4	3	3

- The gray line represents the # of people confirmed from our department in the minimum wage.
- The blue line represents the overall average wage recorded. This includes the minimum wage.
- The orange line represents the average wage without the minimum wage for a side-by-side comparison.

Business Connection



Our business service unit connected with 26 businesses in the month of October. Our business service team provided multiple services to the employers to help their labor & business needs.



This chart reflects the 26 employers (Business Connection) for the month of October. Each category explains the number of times we provided services to an employer, and how we met their labor needs.

Employers Served for October:

Central Valley Trucking | Double D Towing | Joseph Gallo Farms | Johnson Electric | Ace Air, Inc. | San Luis Pump Company | Merced Screw Products | EJ Franks Construction | Ingomar Packing | Kagome | Fence Builders | Golden Valley Health Centers | Star Farm- Justi Smith | Snyder Industries | Todd Energy | Helen’s Day Care | Letty’s Tax Services | Legal Support Net | Amie Marchini Senior Care | 7-11 (Merced) | Cold Stone Creamery | Macky & Sons | Tires 4 Less | The Greater Chamber of Commerce | Lifeline Development | Rumin Auto Body

Updates for November:

November 3rd – Joseph Gallo Farms Hiring Event @ Child Support Building
 November 8th & 9th – California Disability Employment Initiative
 November 16th – Foster Farms Hiring Event (TBD) on location
 November 17th – Prime Shine Car Wash Hiring Event (Los Banos) new business

** End of Report **

TO: Executive Committee

DATE: 11/06/2017

FROM: Workforce Investment Staff

For Action

For Discussion

For Information

SUBJECT: Fiscal Report

PROPOSED MOTION (S): Accept the fiscal report as submitted.

DISCUSSION: Attached is the year over year expenditure report for workforce development activities in Merced County. This report is current through September 30, 2017

Staff will be available at your meeting to answer any questions.

ATTACHMENT(S): Year over year fiscal report.

**Merced County Workforce Investment
3 Year Monthly Expenditures
thru September 30, 2017**

Fiscal Year	Cost Type	Fiscal Month												Grand Total	Percent	Monthly Average
		1	2	3	4	5	6	7	8	9	10	11	12			
FY 15-16	Salary	318,828	207,718	213,309	204,840	218,555	367,071	212,809	213,220	213,656	209,206	201,835	310,338	\$2,891,383	50.7%	\$240,949
	Overhead	45,659	35,928	40,942	30,557	30,048	116,593	34,298	58,548	54,489	63,732	28,479	54,112	\$593,385	10.4%	\$49,449
	Direct Cost	122,254	119,649	217,174	198,785	102,709	142,552	315,149	108,326	251,973	206,474	149,675	278,145	\$2,212,864	38.8%	\$184,405
FY 15-16 Total		\$486,741	\$363,295	\$471,425	\$434,182	\$351,312	\$626,216	\$562,256	\$380,093	\$520,118	\$479,411	\$379,989	\$642,594	\$5,697,633	100.0%	\$474,803
FY 16-17	Salary	211,574	212,391	214,981	209,139	210,826	349,667	204,690	210,136	200,432	203,479	213,180	318,428	\$2,758,923	50.9%	\$229,910
	Overhead	41,349	80,500	51,178	49,435	71,335	39,991	48,631	47,540	61,501	77,728	53,912	55,845	\$678,944	12.5%	\$56,579
	Direct Cost	71,592	214,580	121,083	117,462	279,572	72,088	322,941	73,112	157,288	165,892	183,085	203,508	\$1,982,202	36.6%	\$165,183
FY 16-17 Total		\$324,515	\$507,470	\$387,243	\$376,035	\$561,733	\$461,746	\$576,262	\$330,788	\$419,221	\$447,099	\$450,177	\$577,781	\$5,420,069	100.0%	\$451,672
FY 17-18	Salary	221,318	228,635	228,710										\$678,663	43.2%	\$226,221
	Overhead	51,003	20,348	58,282										\$129,633	8.3%	\$43,211
	Direct Cost	357,504	268,712	136,757										\$762,974	48.6%	\$254,325
FY 17-18 Total		\$629,824	\$517,696	\$423,749										\$1,571,269	100.0%	\$523,756